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Lambert J. Hassinger, Jr.
Mediator & Arbitrator
Principal

New Orleans - Baton Rouge - Mandeville
Nationwide - Virtual

Joe Hassinger is the principal of maps. He joined the maps mediation and arbitration panels many years ago, and in 2019 acquired the firm from the founding members. Joe has mediated and arbitrated many hundreds of cases across a broad range of practice areas including personal injury, trucking, construction, insurance coverage, hurricane and storm claims, property, bad faith, UM/UIM, contract disputes, business breakups, D&O liability, employment and others. Joe frequently presents lectures and training sessions to law firms and to local and national Bar and industry organizations on various topics including mediation, negotiation and leadership. He also serves as an Instructor for the maps Basic and Advanced Training Programs and as an adjunct professor for Negotiation and Mediation Advocacy at Tulane Law School.

Before retiring from his law practice in 2022, Joe devoted thirty years to trying and litigating cases in state and federal courts, representing both plaintiffs and defendants. His practice included litigation of personal injury, construction defect, product liability, contract, first party/bad faith, class actions/mass torts, trucking, insurance coverage and civil rights matters.

Advanced Training

Mediation/Arbitration/Negotiation

- Pepperdine Caruso School of Law Straus Institute, LLM Dispute Resolution (Feb. 2024)
- maps Neutral Advanced Training: 2013-2023
- Harvard Program on Negotiation: Negotiation Master Class, 2021; PON Global, 2021
- International Academy of Mediators:
 - Resolving Conflicts with Hearts and Minds: The Value of Shared Experience, 2023
 - Harnessing the Power of the Master Mediator, 2022
- ACCTM: Advanced Mediation Training & Retreat - 2022, 2023
- American Bar Association ADR Section Advanced Skills Institute – 2022-2019

Trial Advocacy

- National Institute for Trial Advocacy (NITA)
- Hastings College of Law Trial Advocacy Program

Teaching & Leadership

- Tulane Law School
Adjunct Professor, Negotiation and Mediation Advocacy (2020-2022)
- maps Basic & Advanced Training, Instructor (2019-2023)
- Claims and Litigation Management Alliance (CLM)
Claims College - Instructor (2019-2022); Certified Litigation Management Professional
- International Academy of Mediators – Board of Governors, Distinguished Fellow, Membership Committee Chair.
IAM is a professional membership organization consisting of the most successful commercial mediators in the world. IAM is an invitation-only organization that adheres to the highest practice and ethical qualifications. IAM is highly respected for its education programs, which include internationally acclaimed speakers and cutting-edge mediation techniques.
- American College of Civil Trial Mediators – Fellow.
College Fellows are selected for membership by invitation through a comprehensive application process based upon their experience, skill, reputation, ethical standards and commitment to ADR. The College accepts members who have clearly demonstrated years of working in the field at the highest level of achievement. The College has a select membership with approximately 150 mediators nationwide.
- Judge, *Am. Journal of Mediation* National Dispute Resolution Writing Competition
- American Bar Association – ADR Section, Member
- Southeast Louisiana Flood Protection Authority – East (2013-2021)
- Elected President of the Board of Commissioners for four terms
- Appointed to Board of Commissioners, successive terms by two Governors

Education

- Pepperdine Caruso School of Law, Strauss Institute for Dispute Resolution:
LLM in Dispute Resolution (Feb. 2024)
- Loyola University: JD, 1992
- Loyola University: BA (Philosophy)
- Loyola University: MA (Religious Studies)
- Loyola University Institute of Politics

Peer Recognition

- Best Lawyers in America®
mass torts/class actions, construction law, construction defect litigation, insurance law, transportation, and product liability (multiple - present)
- AV Preeminent Peer Review Rating, Martindale Hubbell®
- Top Lawyer, New Orleans Magazine: construction, mass torts, class actions (multiple yrs)
- Leader in Law, New Orleans CityBusiness 2010, 2014

Most Recent Speaking and Teaching Engagements

2023

ICC International Mediation Competition, Paris, France – Judge
The Blueprint Conference – Negotiation – Speaker
New Orleans Claims Conference - Cognitive Biases - Speaker
Professionalism and Leadership CLE - Speaker

2022

Professionalism in Mediation & Arbitration – New Orleans Bar Association
Tulane Law School Trial Advocacy Seminar – Advocacy in Mediation
What you need to know about mediating Hurricane Ida Claims (multiple presentations)
CLM Claims College, School of Claims Mediation
Social Inflation: The Settlement Landscape Post-Covid
Basics of Mediation
Principles of Persuasion and Communication
Ethics in Claims Handling
Managing Difficult Conversations: CLM Annual Conference
Mediation and Early Claims Resolution, Claims Conference

2021

Management and Mediation of Hurricane Claims
Mediation: Louisiana Workforce Commission
Negotiation Myths & Maxims
So You Want to Be a Rainmaker?
How to Take a Deposition
How to be a Master Negotiator in Mediation
The Impact of Social Media on Claims and Litigation
Objection to the Form: Rule, Convenience or Crutch?

Fall 2023